1P360S

Driving Innovation

Increase competitiveness, ensure an online presence, prioritize security

## 1P360S Platform

### 1 Partner 360 Solutions

W: www.1p360s.com

For any additional information you can contact us by email at sales@1p360s.com

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**1P360S** 

A unified platform to empower your digital business transformation

# Log into 1P360S Platform Access to 1 Partner 360 Solutions platform administration console to explore the advantages of our solutions and activate your Business Portal. Email Address Send One-Time Login Link Don't have a 1 Partner 360 Solutions account? Create New Account

Platform Policies Regulations Contacts Company Why 1P360S? Code of Conduct About Blacksync Inc. Abuse Policy Accounting Team What is 1P360S? Cookie Policy Anti-Bribery & Corruption 1P360S Statements Compliance Team GDPR Policy Drug, Alcohol & Smoking 1P360S ESG PIllars Global Privacy Policy 1P360S Customers Support Team Gifts & Hospitality 1P360S Suppliers Security Policy Social Media 1P360S Stakeholders 1P360S Shareholders Suppliers & Contractors Whistleblower Protection

# We solve complicated challenges clearly and easily

01

### What is 1P360S Platform?

The 1P360S Platform represents a distinct solution in its field. We assure our clients of an autonomous, fully customizable cloud portal from which they can effectively manage their organizations using their own visual identity to stakeholders. The 1P360S platform enables each organization to oversee critical functions associated with digital transformation, including ( cybersecurity. compliance. education, document management, and cloud custom application development tailored to each client's specific needs.

### 02

### Why 1P360S Platform?

The Digital Transition necessitates that companies, irrespective of their size, diversify their business processes significantly to remain competitive in the market. This presents a substantial opportunity for small and medium-sized enterprises but poses a potentially critical challenge. Insufficient knowledge, a workforce lacking digital competence, cybersecurity threats, and the need to comply with increasingly stringent regulations may become overwhelming obstacles without appropriate tools and support.

# Digital Transition

A valuable opportunity if managed with the right tools



01

### **Digital Transformation**

Digital Transition (or Digital Transformation) refers to the integration of digital technology into all areas of a business or organization, fundamentally changing how it operates and delivers value to customers. This transformation involves a cultural shift that requires organizations to be more agile, innovative, and customer-centric.

Key aspects of Digital Transition are:

- Digitization: Converting and managing traditional documents into digital ones.
- Digitalization: Converting traditional process and systems into digital formats.
- Business Transformation: Redesigning business process to take advantage of digital technologies and improve efficiency.
- Cultural Transformation: Changing the organizational culture to be more agile, innovative, and customer-centric.
- Data-driven decision-making: Using data analytics and insights to inform business decisions.

# Challenges of Digital Transition and solutions

01

### **Challenges of Digital Transition**

- Resistance to change: Cultural and organizational barriers to adopting new technologies and processes.
- Skill gap: Lack of digital skills and expertise within the organization.
- Cybersecurity risks: Increased vulnerability to cyber threats with Digital Transition.
- Data Management: Managing and integrating large amount of data from various sources.
- Measuring success: Defining and measuring key performance indicators (KPIs) for Digital Transition.

02

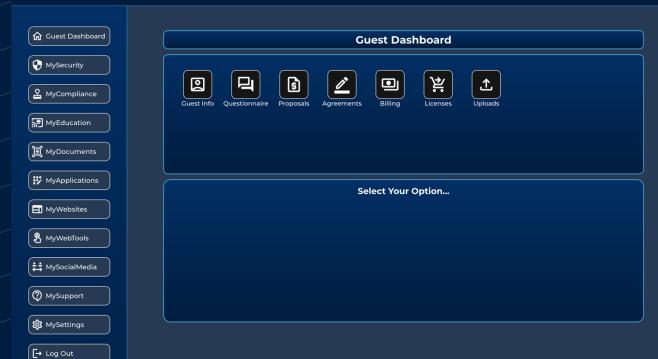
### Actions to Take into Consideration

- Develop a clear Digital Transition strategy.
- Invest in employee training and development.
- Establish a strong digital framework.
- Foster a culture of innovation and experimentation.
- Monitor and measure progress regularly.

By embracing Digital Transition, organizations can stay competitive, drive growth, and create new opportunities in a rapidly changing digital landscape.

### Manage Your Clients

Invite customers into your portal



## Manage the needs of your customers

### A Dedicated Guest Dashboard

Once registered on your Business Portal, customers can access a comprehensive Guest Dashboard tailored to their needs. This dashboard features essential information, including your product Catalog and price list, Quotes, executed Contracts, Invoices, Subscriptions, or active orders. Furthermore, customers can securely Upload documents within this environment, eliminating the need to send attachments via email. Additional features can be incorporated into the Guest Dashboard, allowing customized solutions adding new icons designed to cover your customers' needs.

### White Label and Custom Domain

The Business Portal is entirely white-label, allowing for comprehensive customization of its features, including modifying colors, favicons, menus, and icons. Additionally, bespoke features can be incorporated upon request, even if not included in the standard offering. Furthermore, the Business Portal can be seamlessly integrated with any domain (e.g., yourdomain.com) or subdomain (e.g., portal.yourdomain.com). The content can also be tailored to accommodate any language preference.

### An Independent Portal (No SaaS)

To enhance the security of our infrastructure, each Operations Portal functions as a fully independent cloud application tailored for individual customers. There is no inter-sharing of data, databases, or any other information. Each customer's Operations Portal operates with its distinct databases, independent access controls, and user management. If a malfunction occurs within one Business Portal, all other portals will continue to operate autonomously and without disruption.

### Manage Security

Protect your organization



# A security perimeter around you

### **Infrastructure Security**

The increasing interconnectivity and widespread adoption of cloud services, microservices, and software components across diverse cloud platforms and corporate network peripheries render the task of securing technological infrastructure more complex and critically important than ever before. One effective strategy that enterprises are employing to address this challenge is the implementation of zero-trust security architectures. Furthermore, educating employees on password and credential security is essential in safeguarding IT infrastructure.

### **Data Security**

The systematic approach to safeguarding digital information from unauthorized access, corruption, or theft throughout its entire lifecycle is fundamental. This concept encompasses a comprehensive range of information security measures. It includes the physical security of hardware and storage devices and the establishment of administrative and access controls. Furthermore, it addresses the logical security of software applications and the implementation of organizational policies and procedures.

### **Communications Security**

In contemporary society, instant communication, encompassing both voice calls and electronic messaging, has become a fundamental necessity. Protecting such communication (including voice calls, chats, and emails) is imperative for the viability of numerous organizations and individuals. To address the technical challenges encountered, it is essential to employ certified technological systems within the professional domain. Relying on basic messaging applications available for free on public marketplaces is not prudent.

## **MySecurity Features**

### Password Management

Manage and securely store the passwords for all your accounts and external applications in accordance with your organization's Password Policy in a single place.

### E2EE Mobile Communications

We utilize one of the most advanced encrypted mobile communication technologies available, the only one in this field that has received NATO certification for military use.

### **02.** E2EE Email Services

Our email system safeguards your communications using advanced quantum-safe encryption and E2EE, providing the highest level of security available in the market today.

### 05. Virtual Private Network

Our Virtual Private Network (VPN) establishes a secure digital connection between a client device and a remote server operated by the VPN provider. This connection creates a point-to-point tunnel that encrypts data and information.

### **03** E2EE FileSync Services

Ensure the security and synchronization of your files through E2EE and maintain possession of the encryption keys. No unauthorized parties will have access.

### 06. Device Management

This function enables the identification, classification, and monitoring of your organization's devices, ensuring that internal and external actions occurring on these devices remain well-regulated and controlled.

## Advanced Features

**07** Cloud Backups

Manage automatic cloud security backups for devices connected to your IT infrastructure (e.g. servers, desktops, laptops, mobile devices) to ensure quick recovery when needed.

Patch
Management

Patch management is a systematic our procedure involving the identification, acquisition, and deployment of software updates, commonly known as "patches," across a wide array of endpoints 08. EDR Services

Activate Endpoint Detection and Response (EDR), a security solution that continuously monitors your end-user devices to identify and address cyber threats, such as ransomware and malware.

Access
Tracer

The internal application of 1P360S facilitates the monitoring of user and guest access over an extended period, enabling the verification of all associated activities related to login and logout processes.

09. MDR Services

Implement a Managed Detection and Response (MDR) cybersecurity service that integrates advanced technology with expert human oversight to promptly identify and mitigate threats.

12. App

The internal application of 1P360S facilitates the monitoring of all operations conducted by users and guests within the 1P360S platform, even after extended periods.

# The significance of end-to-end encryption (E2EE) technology

### What is E2EE technology?

End-to-end encryption (E2EE) constitutes a secure method of data transmission that effectively prevents unauthorized third parties from accessing information while it is being transferred between two endpoints or devices. In the framework of E2EE, data is encrypted on the sender's system or device, ensuring that only the designated recipient possesses the ability to decrypt the information. Throughout its journey to the intended destination, the message remains confidential and is safeguarded against unauthorized access or alterations by internet service providers (ISPs), application service providers, hackers, or any other external entities.

### **1P360S Email Service**

1P360S E2EE Email service, developed by a globally recognized technology partner, utilizes one of the most advanced end-to-end encryption (E2EE) technologies available. This end-to-end encryption ensures that your private data remains confidential and does not become public. Unlike mainstream email service providers such as Gmail, Outlook, or Yahoo, 1P360S does not scan or track your emails. We protect your entire mailbox, including calendars and contacts, ensuring no unauthorized individuals can access your personal information.

### **1P360 Mobile Communications**

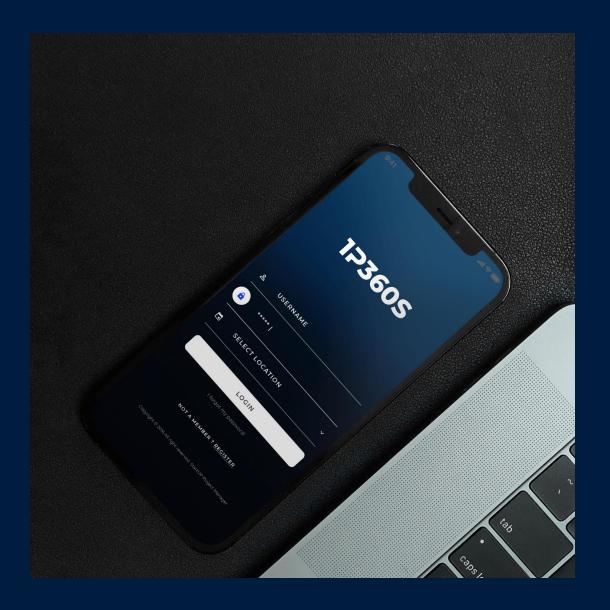
Enhance the security of your E2EE mobile communications by integrating an ultra-secure smartphone NATO approved with a robust back-end system designed for device management and safeguarding data in transit. Furthermore, utilize an application that supports end-to-end encryption for calls, messages, and video communications. We propose this solution "As a Service" managed on our servers or, in the case of many devices, or specific customer needs, it can be hosted also on your premises.

# Our Military Grade Communications

World's most secure smartphone with two separated operating systems in one device (dual-boot) approved by NATO for institutional use.

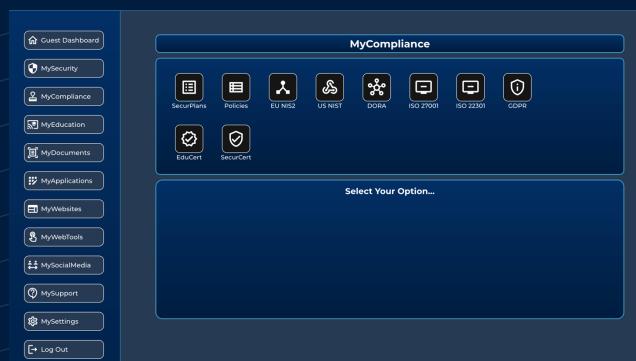
The software and services are designed for both smartphone and server applications, providing a high level of security for communications, data transfers.

The solution has been approved for NATO
Restricted-level communications, and for
CONFIDENTIAL (NCSA-FI, TL III) level
communications.



### Manage Compliance

Keep your organization compliant



BLACKSYNC INC.

### Facilitate compliance in a streamlined manner

### **Compliance Requirements**

In the contemporary landscape, being digitally integrated necessitates adherence to rigorous compliance obligations. It is one of our primary objectives to ensure that the management and maintenance of all compliance procedures and documentation are accessible both technically and financially. We recognize that for small and medium-sized enterprises, the costs associated with traditional compliance can be prohibitive. To address this challenge, we have developed the MyCompliance service on the 1P360S platform.

### **Security Plans & Policies**

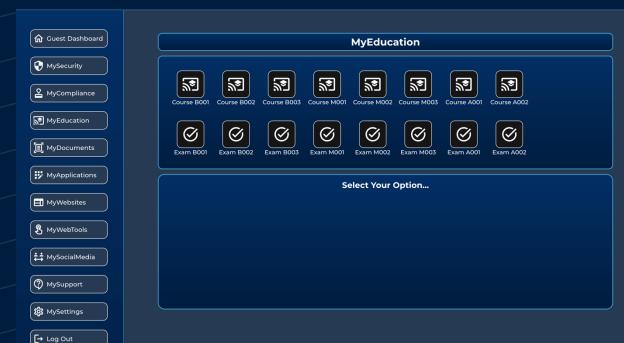
The SecurPlans and Policies applications facilitate the management of security plans and policies pertinent to security operations, ensuring that the documentation is accessible to designated users or guests. With the expertise of our CISOs and compliance consultants, we are well-equipped to develop highly customized Security Plans specifically tailored to meet the unique needs of our clients. The system efficiently presents all versions of the policies, prominently highlighting the most current iterations.

### **Directive, Guidelines, and Procedures**

In addition to established directives, regulations, and industry standards such as the GDPR, ISO 9001, ISO 27000, among others, recent years have seen the introduction of new obligations pertaining to cybersecurity, including the US NIST guidelines and the more recent European Union Network and Information Systems Directive (NIS2). Failure to comply with these regulatory requirements or the implementation of inadequate procedures can result in significant repercussions, including fines and potential criminal charges. Consequently, it is imperative to maintain comprehensive control over compliance matters.

### Manage Education

Increase your security knowledge



# The best protection is knowledge

### **Information Security Education**

Contrary to widespread belief, creating an effective security solution extends beyond merely applying technology or installing software. Information Security represents a far more intricate challenge; it embodies a paradigm shift and is a cultural component within organizations. Research indicates that over 70% of successful attacks on organizational security exploit a lack of awareness regarding fundamental security protocols rather than direct human errors. Therefore, fostering a robust security culture through ongoing, validated training is often a regulatory requirement for compliance and constitutes a critical strategy for prevention.

### 1P360S Training Program

The 1P360S platform prioritizes security education by offering a range of courses tailored to various skill levels. Specifically, there are three introductory courses (B001-B003), three intermediate courses (M001-M003), and two advanced courses (A001-A002). In addition to the standard offerings, we have implemented a system to assess the proficiency levels of enrolled individuals, primarily targeting managers and employees within an organization. This allows the director responsible for employee education and training to effectively monitor course completion rates and the test scores of each participant and consequently track the knowledge development of individuals who encounter digital risks in the workplace.

### **Customized Training Programs**

Each Business Portal operates independently and is tailored to meet clients' specific needs. This independence allows for the development of educational programs in various domains, including information security and other areas, upon client request. Such programs can be integrated into the educational platform and accompanied by a verification system. Consequently, each organization can establish a personalized training pathway, addressing not only security topics but also subjects pertinent to its core operations. This approach facilitates a comprehensive training platform that caters to all organizational needs.

### Manage Documents

Your suite to manage documents



# No documentation on paper

### **Paper Zero Tolerance**

Documentation on paper poses a significant obstacle to operational efficiency. However, the process of classifying and retrieving paper documents demands a significant investment of time and human resources, often straining organizational efficiency. Furthermore, when evaluated against current security standards, the protection of these documents is glaringly insufficient, leaving sensitive information vulnerable. For organizations embarking on a journey of Digital Transformation, moving towards a fully paperless environment is not just beneficial; it is essential for modern operational success.

### **Documents Digitization**

journey from traditional paper-based documentation to digital formats has evolved from a mere option to an essential necessity in today's fastpaced and ever-changing business landscape. Companies that actively adopt transformation initiatives are better positioned to gain a significant competitive advantage, while those that hesitate risk falling behind in an increasingly tech-driven world. It's important to understand that the transition to digitalization is not a one-size-fits-all process; it demands a thoughtfully designed roadmap that weaves together strategic foresight, adaptability, and a deep understanding of the unique needs and challenges facing the organization.

### **Document Management System**

Establishing a Document Management System (DMS) is a crucial aspect of a digital document workflow. A DMS offers a centralized platform for document categorization, indexing, and security. It efficiently stores and organizes digital files and facilitates easy access, retrieval, and information sharing. It enables the configuration of access controls and permissions, ensuring that only authorized personnel can view, edit, or disseminate specific documents. Implementing a DMS enhances productivity, streamlines workflows, and promotes collaboration while ensuring data security.

## **MyDocuments Features**

O1. Doc Manager

The application facilitates comprehensive document management capabilities, including the functionalities to upload, search, view, print, and download documents.

O4. Locations

App to management the locations where physical documents, which have been digitized and uploaded to DocManager, are stored. This system ensures that the original copies of digital documents can be retrieved efficiently.

02. Doc Parties

This table serves as a repository for the components of the document system, specifically the sender and receiver information. It is designed to facilitate the management of documents for DocManager.

05. Doc Security

Each uploaded document possesses a designated security level, which ensures that access is restricted to users who have the same or a higher security clearance. This application is designed for managing those security levels effectively.

03. Doc Types

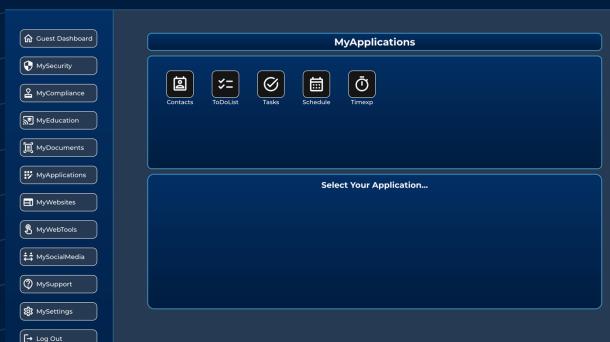
This app serves as a repository for the components of the document system, precisely the type of document. It is designed to facilitate the management of documents for DocManager.

06. Doc Tracer

The application offers a complete security system that lets you monitor user activities. You can see when each user has searched and viewed documents. It also tracks how users engage with each document, showing which users interacted with it and when these activities happened.

### Manage Applications

Customized applications on demand



### MyApplications Features

### All in One Solution

1P360S aspires to be the foremost reference point for any organization seeking comprehensive Security, Compliance, Education, and Document Management solutions. In alignment with our mission statement, "I Partner, 360-degree solutions, in a Secure environment," we have introduced the MyApplications section. This feature enables organizations to have their core business applications and make them readily accessible within the 1P360S platform, providing an integrated solution. Consequently, organizations will no longer be required to engage multiple IT suppliers to operate their businesses effectively and profitably.

### **Customized Applications**

The primary advantage of having customized applications for an organization is analogous to the distinction between wearing a department store suit and a tailor-made suit. In many instances, organizations are compelled to adapt their management systems to conform to the limitations of existing management software rather than utilizing applications that fully address their specific needs. The MyApplications section has been devised to develop and tailor applications uniquely suited to each Business Portal, catering to the distinct requirements of the customer who owns that portal.

### **Low Code Development**

To address the growing demand for application customization, we implement a low-code platform that significantly reduces the time and costs associated with developing tailored applications by a factor of ten, all while maintaining the quality and performance of the solutions produced. This approach enables rapid development timelines, minimized cost burdens, reduced infrastructure maintenance, and high-level security assurances inherent to the low-code development platform. The integration of these elements empowers organizations to obtain advanced solutions at competitive prices.

### Default Applications

### Everyday Applications

The MyApplications section provides some ready-made, commonly used applications in addition to the custom applications that we can build for each Business Portal owner.

### **O4.** Tasks Application

The tool to decompose a problem into manageable sub-problems, outline necessary actions in detail, establish timelines, assign responsibilities, and monitor the compliance with deadlines.

### O2. Contacts Application

All information regarding counterparties, including individuals and organizations, that is utilized in both standard and customized applications is systematically managed to create a centralized repository.

### O5. Schedule Application

Effective time management is predicated on the ability to anticipate tasks and deadlines in advance. It is a fundamental principle for enhancing the efficiency and productivity of complex organizations.

### 70 Do List Application

This tool enables the management of one or more to-do lists, ensuring that no tasks are overlooked in daily operations. It serves as an essential resource for maintaining organization and enhancing productivity.

### 06. Timexp Application

Effectively monitoring the time allocated to a client or project is essential for understanding associated costs and determining accurate invoicing. Maintaining a comprehensive list of anticipated expenses is a fundamental aspect of sound management practices.

### Manage Websites

Bookmark your favorite websites



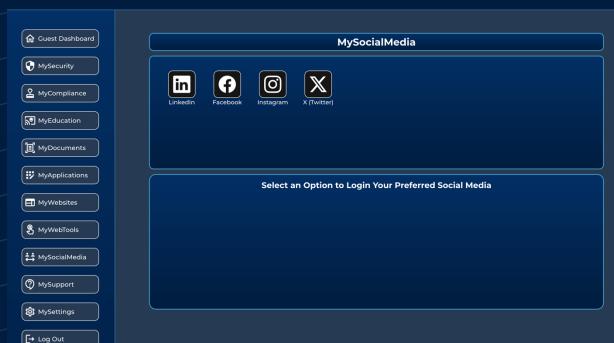
### Manage Web Tools

Bookmark your favorite web tools



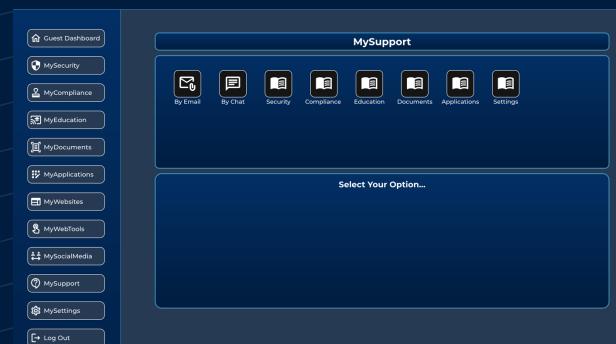
### Manage Social Media

Bookmark your favorite social media



### Manage Support

Find answers to your questions



## **MySupport Features**

### **Customer Support**

We assert that after-sales support services are fundamental to establishing enduring relationships with clients. Regrettably, it is often observed that software and IT solutions are marketed with considerable enthusiasm; however, subsequent to the settlement of the sales invoice, users frequently encounter significant difficulties due to substandard technical support. This includes the issuance of generic, template-based responses from technicians who fail to address the specific concerns at hand. Even more concerning is the reliance on chatbots for support, which further diminishes the quality of assistance available to users.

### **User Manuals**

We have meticulously developed six comprehensive user manuals for the various sections of the 1P360S platform, which include Security, Compliance, Education, Documents, Applications, and Settings. These manuals are tailored to the language preference selected by you, for your Business Portal, ensuring a personalized experience.

The online manuals are actively maintained and updated in real time, reflecting application functionalities and changes in available options. Our team is dedicated to producing clear, understandable, and rich-in-detail content. We recognize that some explanations may occasionally fall short of clarity or completeness. Therefore, we welcome and encourage customer feed back.

### By Email & By Chat

Two technical support services are offered to meet varying customer needs. The "By Email" service employs a traditional support ticket system with two subscription options. The standard subscription guarantees a response within twenty-four hours, while the professional subscription ensures a response within four hours of ticket submission. Additionally, for clients requiring immediate assistance, particularly in critical sectors such as healthcare, defense, and finance, real-time technical support via "By Chat" is also available to address urgent inquiries.

### Manage Settings

Application, users and guests



# **MySettings Features**

### **Operations Portal, Users and Guests**

Each Operations Portal operates as an independent application, allowing significant customization. Consequently, every 1P360S' client can utilize a standard configuration or incorporate a variety of additional features into the standard 1P360S application settings. A fundamental consideration in this context pertains to the classification of users within the application. We define a "User" as an individual affiliated with the organization (such as a manager or an employee) who possesses a paid account with access to the functionalities of the Business Portal. In contrast, a "Guest" refers to individuals external to the organization who typically have access only to the Guest Dashboard.

### **Access to Applications**

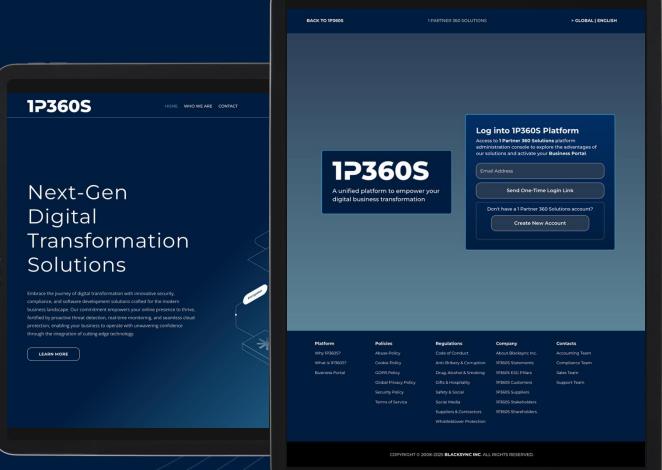
Through an access management system that prioritizes security, it is possible to specify access permissions for each application (icon) within the various sections of the menu. Guest users are typically permitted to access only the icons in the Guest Dashboard section. However, it is also feasible to delineate specific applications/icons that Guests may access within the Guest Dashboard section. Generally, when hovering over an icon, a blue border signifies that the application is accessible to the current User or Guest. In contrast, a red border indicates that the User or Guest access is restricted.

### **Departments Settings**

It is crucial to precisely define an organization's various departments and offices, as this distinction significantly impacts the use of DocManager. When uploading or searching for documents, a user's affiliation with one or more departments directly influences their access to the digital documentation stored in DocManager. Consequently, it is imperative to coordinate effectively the delineation of organizational departments and the assignment of users to these departments to establish a robust security framework.

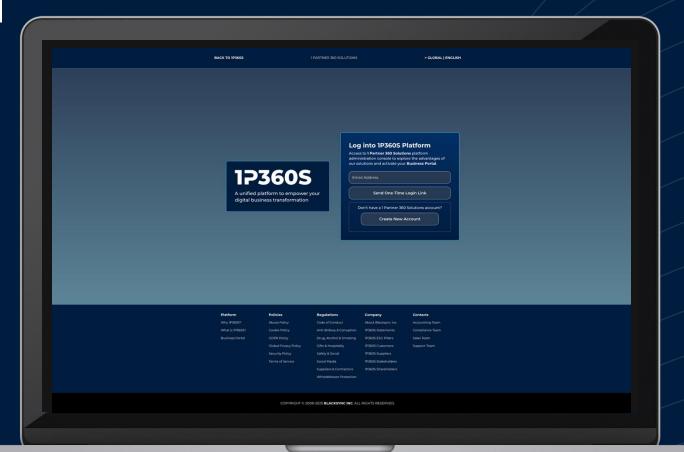
# Your Operations Portal Always With You

Utilizing a tablet allows for constant access to your organization's Operations Portal, at any time and from any location.



# Operations Portal increase your competitiveness

Utilizing the Operations Portal for groups, work teams, and departments significantly enhances an organization's competitive edge.



# Thanks! Any questions?

### You can find us at:

E: sales@1p360s.com W: www.1p360s.com